

Business

ADVANCED TECHNOLOGY INTEGRATORS



ADVANCED
Technology Integrators



ATI

To be competitive and to keep up with the masses, companies must change their approach, think outside of the box, be creative and integrate technologies into their business models. ATI concentrates on newly designed network technologies which embrace these models, that will keep our clientele on the industry's leading edge platforms, allowing flexibility, growth and expansion, ease of operation and reduced maintenance, all at more affordable prices.

202-570-4284 O

202-204-3624 F

www.ADVANCED-TI.com
admin@ADVANCED-TI.com

EXECUTIVE SUMMARY

Founded in 2009, Advanced Technology Integrators, LLC. (Advanced), is a professional service firm specializing in complex advanced technology integration and mixed network communication solutions. (ATI) Advanced Technology Integrators has been a pioneer in new and innovative technologies, their application and the integration into these traditional methods and processes, which has revolutionized almost every aspect of business operations and personal lifestyles today. ATI realizes that the demand for access to larger quantities of information at record speeds, coupled with the ability to reference, cross-reference, integrate and share data while collaborating real time during content creation, storage and distribution, while being totally mobile, is no longer the exception or an option but a necessity and the rule. It is the embracement of these technological solutions that utilizes cross platform integrations, mixed media formatting and IP data transcoding that conform to the push by the Government to move all telecommunications to broadband adaptation within the next few years. Many organizations, networks and Government agencies are ahead of the curve and are truly the leaders in the telecommunications world.





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Business: A T I

Powerful Integration Capabilities

Sometimes it's more complicated than just two cans and a string.

Advanced technicians are trained on many product lines including Nortel, Lucent etc. We also use a wide variety of test equipment to provide complete verification that each cable installation has met industry standards. Advanced sales and technical staff have extensive experience working with advanced voice and data communications products and wiring topology systems.

To achieve efficiency, gain insight, and maintain flexibility, you need to transform your information technology into a strategic asset. Advanced provides integration solutions and services that help you integrate and share all your information technology assets. You can consolidate, manage, and govern master data, software and hardware to enable a single use plan of information technology infrastructure. Our solutions help you accelerate access to business information to enable strategic decision making, and allow you to manage information through its life-cycle to support governance. With Advanced, you can manage and deploy multiple technology assets into meaningful business

solutions to improve operational effectiveness and decision making, increase business insight, improve governance, and reduce the costs of managing those information technology infrastructures.



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Capabilities and Services:

ATI Performance Résumé - Top 6



We Partnered with Coppin State University (we also built their first Internet Radio Station) on a Department of Commerce BTOP Grant which was funded (1.3 Million Dollars) to build and operate a Community Computer Literacy and Training Center. We did the technical design, installation and maintenance for the Grant application and physical buildout and we continue to support their efforts under the Federal Government's Broadband Technology Opportunities Program (BTOP).

Working with Paloma Systems, was selected as part of the Raytheon team to provide information technology (IT) infrastructure support and solutions through the Information Technology Solutions - Environmental Protection Agency II (ITS-EPA II) contract, further expanding Paloma's eight year services provided to the EPA. The multiple-award Blanket Purchase Agreement has a total ceiling value of \$955 million. Under ITS-EPA II, Paloma will provide a wide range of innovative, cost-effective IT services to meet the requirements of the agency and to support EPA's mission goals. Contracted through CSC: Responsible for the organizational management of telecom professionals (line assignment, provisioning, Fiber/Cabling/infrastructure/Avaya/(Video Conferencing) Polycom/Tandberg/Network (cabling, rack & stack) installers, Customer Service Representatives, RF Managers and Data Center Technicians contracted by CSC - Computer Science Corporation for Telecommunication Requirements for the Environmental Protection Agency, servicing over 13,000 EPA contractors, employees and interns throughout 8 buildings in Washington DC's Federal Triangle campus. Area of concentration was as the Paloma/CSC Liaison, upper management Engineering/Data Center support representative, Quality control officer, work flow manager and manpower utilization coordinator. Implemented weekly ISO specific Training seminars on Technology Information, infrastructure integration, Data Management, Data Center support procedures, Video Conferencing support, cabling, fiber installation and infrastructure management for all NSI, Paloma and CSC telecom personnel. Implemented a quality assurance, best cost, best effort telecom Six Sigma based Management solution which yielded a 100% SLA achievement the first month deployed.

We contracted with the US Army, Fort Ritchie, through a program titled the "COLLEGE CORPS" and "ROLE MODELS AMERICA" to completely design, engineer, install, maintain, operate (to include staffing) the base telephone system and frame room, the building electronic security systems, the training program's Local Area Network which included over seventy-five (75) buildings, covered an area of over four (4) square miles, serviced 350 students and Staff members through a network which integrated Copper, Fiber Optics, wireless point to point and point to multipoint systems. The network had over 250 work stations and laptops on a 450 port service, 150 telephone drops on a 250 ports Nortel System with voice mail, student and staff email and internet services. We maintained and operated these services for two (2) years which represented the program life cycle.

Designed and installed Smart Conference rooms, satellite uplinks, video conference rooms, VoIP telephone systems, Broadcast Video and Audio Studios, TV and Radio (RF and Internet based) stations, Wide Area Networks, Town Area Networks and collaborated on numerous similar type of projects for several NASA projects, programs and facilities.

Contracted with FOX affiliates to relocate and build out their TV Station in Portland, ME (Fox 23). We also designed and managed the installation of their fiber links with Time Warner, Adelphia and Pine Mountain Cable companies over which they transport broadcast programming to their transmitter facility forty (40) miles away. We installed their T-1 link between Fox 23 and a sister station in Bangor, ME, allowing the sharing of programming between the stations. We built out for Max Media and Corporate Media Group's four (4) TV stations in Puerto Rico and one in St. Croix, VI and maintain them presently.

Contracted with FDA / Vangent(GDDI) / Buccaneer (Telecommunications/Data/NOC Center Network Engineering) responsible for Cisco Switch installation, configuration and upgrades, network design, Data Center power management and security:APC/PDU/ NetBotz/UPS power management installation and configuration, ISX central monitoring, cable and fiber installation, telco closet design, installation and maintenance (systems: Big Brother, Net cool, Net IQ, ISX, Remedy) Specific Highlights: monitoring network elements for security threats and network outages.)

Systematically Managed network infrastructure elements, FDA data center, environmental, HVAC, power, wiring, security software, services, maintenance and security calls for Data Center, Updated and/or

reestablished Network, domain, equipment, security, standards, management and SOPs for FDA Data Center, Responsible for Data Center Power Management, Data Center security design and maintenance of all datacenter cameras and video conferencing equipment. Managed Over 1000 networked elements in Data Center for FDA and Sustained operations of Data Center, Cisco monitoring and alert based software and support systems management services, Responsible for ISX and Data Center monitoring training to all network engineering teams in need of power and security management for the Data Center and FDA networked power and security elements.

Capabilities and Services:

Copper/fiber/wireless infrastructure
Hardware design, installation Certification and documentation
LAN/WAN Network design and installation
Video/Audio teleconferencing design, installation and training
Satellite installation and operation
Broadcast Video/Radio installation, integration and operation
Internet Radio/TV design, installation and maintenance
Audio/Video Recording Studio design and installation
RF/Broadband/Web casting, design and management
Voice/Data comm design, engineering & implementation services
Data and Network integrity testing
Telephony implementation/telco hardware/software acquisition
Technology assessment and cost analysis
Certified Apple/iPhone Developers
MERU Wireless Partners

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Staff Certifications

EPA Certified Renovator - 2010, CISM: CERTIFIED SECURITY INFORMATION MANAGERS, CBI Confidential Business Information certification FEMA-Continuity of Operations Awareness- IS-00546.a, 2010 FEMA-Introduction to Continuity of Operations- IS-00547.a, 2010 FEMA-Continuity of Operations Manager- IS-00548, 2010 FEMA-Workplace Violence Awareness Training 2010- IS-00106.10, 2010 FEMA-NIMS Communications and Information Management- IS-00704, 2010 FEMA-IS00100.LEa - Intro to incident command system for Law Enforcement - 2011 CERTIFIED HARDWARE TECHNICIAN - CERTIFIED NETWORK TECHNICIAN - 2011 Masters Certificate in business administration - 2011 Six Sigma - 2010 Cambridge Intercontinental University-Cambridge Certified Internet Associate, 2010 HF-4040 Spectrum Analyzer certification, 2010 (Ortronics, Siemens, Tyco, Corning, Amp) Fiber, commercial cabling and infrastructure Diplomas, 2010 MERU Wireless WAN/802.11abgn installation and security certification, CERTIFIED JAVA, CERTIFIED HTML, CERTIFIED PHP, CERTIFIED WEB MASTER, MOLEX certified MIIMs installer, MOLEX certified MIIMs Trainer, 2010 Advanced Technology Integrators - Master Technologist, 2010 Certified Apple/MAC Developer, 2008 ATI - Desktop asset management and man power utilization, 2008 Six Sigma Certified, 2007 Video Conferencing ITI - Polycom Certification, 2007 Video Conferencing ITI - Tandberg/ Cisco (Gateways, MCUs and Call control), 2007 Spectrum XX1 boot camp (Fox TV) RF Management Certification, 2007 ATS - BICSI Instructor Certification, 2006 ATS - Certified Desktop Support Specialist, 2006 QTTCL, Oxon Hill, MD, BICSI Certification.

The Advanced Advantage

"Who is ATI?" The Industry says ATI is "unique in the telecommunications industry. Unlike the plethora of telecommunications firms vying for your trust, ATI truly is different. We actually deliver on time, on budget, every time. Perhaps that is why 95% of our business comes from repeat customers, and that is the greatest assurance you could ever receive. Our unique mentoring engagement model has certainly helped put ATI on the map. Over the years, we've applied the same mentoring philosophy to outsourced projects as well, assuring a smooth knowledge transfer with systems and staff fully up-to-speed. Utilizing this philosophy, ATI has been able to become leader in mixed technology integration and implementation that makes sense. Mentoring and educating our client base. Some may say this is giving away trade secrets. We say its empowering a dedicated client base to trust and use us for their mixed technology integrations in the future. They say, "necessity is the mother of invention." The founders of ATI couldn't agree more. Our many collective years managing corporate IT staff, implementing mixed technology system support services and infrastructure has made us well aware of the frustrations facing most managers and clients: Do you risk alienating staff by bringing in an outside consulting firm for a project, or do you alienate staff even more by outsourcing the project entirely? So, we set out to create a new breed of telecommunications firm – a firm built around what corporations really need, with the ability to upgrade systems and upgrade staff skills simultaneously while implementing cutting edge new age technology solutions.

10 reasons to choose ATI

1. Unique "mentoring" model – upgrade both your technology and your staff skills
2. 100% full lifecycle process – one team skilled at delivering an entire process
3. Price/value – high-end consulting services at a middle-market price
4. One stop partnerships – our projects are successful collaborative efforts generating repeat business
5. Vast industry expertise – Deep skill sets within telecomm and more
6. Dynamic technical expertise
7. Program and project management – turnkey project and business services on any size project
8. Strong software and vendor relationships – preferred partner for Apple, BEA, IBM, Sun, JBoss, etc.
9. Leadership that has been in your shoes – a "new breed" of firm built around what corporations need
10. "On the ground" management – Senior program managers and executive partners on-site to both mentor and manage

The Partnering Advantage

Partners - The right partner, at the right place, at the right time

ATI has built strong partner relationships with major software/Hardware/Infrastructure vendors in order to bring the right solution to the right place at the right time for our clients. We utilize these partnerships to keep our processes and knowledge at the highest level across all paradigms, which allows ATI to make the proper decisions with our clients for their business advantage. An IT project isn't just about technology—it is also equally about your current people and process. Any IT project that doesn't take into account all three is doomed for failure. ATI assures that you have long-term success by mentoring—and motivating—your existing staff to embrace the new technology, and manage it proficiently. The animosity that often exists between IT staff and consultants is replaced by a true sense of collaboration toward a common goal. You get the new systems and technologies you need, and your staff gets the new technical skills and confidence they require. This is why we only strategically partner with those companies that truly enhance our service offering to our clients.

Perhaps one of our clients said it best:

"The difference is that anyone can whip something up and walk out. ATI is the choice for the long-term or short term projects; ATI will come in, build a great system, support that system, create and team-style train a great process and make sure your people understand the technology and know the process." J. J. Taylor: CSC

Industry Expertise assures on time, on budget project implementation

ATI is more than committed to that approach. ATI is more than just a technology consulting firm that implements great systems with a proven mentoring approach. ATI has vast business processes and technical experience across many business domains and industries. Our partners are a big part of that and we thank them.

Our Collaborative Environment

ATI - Advanced Technology Integrators, LLC is a unique company. We take great pride in the diversity and quality of services we provide for our clients. As a result, we are honored with accolades from our partners as well as respected industry sources, like team members of CSC, DHS, NSI, EPA, FDA, NASA, FOX TV, GOTHAMJUNGLE and MOLEX. We are not your basic, average, run-of-the-mill systems integrations and consulting firm. ATI has brought a refreshing change to the systems support and consulting landscape. The internal atmosphere of the company mirrors that excitement and commitment to excellence and service. Our company is positioned to grow aggressively, steadily...building a reputation of quality work and good people—a combination of the best application of technology and the best business process knowledge. We are financially sound and have been so since our 1st month of operation. What's more, we anticipate our revenues growing by 600% over the next five years. We are building a company that will last, and one that will endure the rigors of an ever-changing marketplace. We employ some of the sharpest and most talented people in the industry and are actively seeking equally motivated and intelligent additions to our team. We recognize the importance of utilizing individual talents as being a unique contribution to our team and believe in working hard and rewarding the work that is done. Since our employees are consultants in the truest sense of the word—we are seeking candidates with an entrepreneurial spirit who see the value in what we do and are excited by the opportunity to grow with our company. Here you will experience a fast-paced and challenging environment as you build relationships with your clients and coworkers. We encourage our employees, consultants and contractors to continually expand their skills and all of our positions include responsibility for full life cycle development as well as mentoring our client's architects and developers in computing best practices, technologies and methodologies. It is most important for us to find candidates who are a good match for the principles and spirit of our company as opposed to simply meeting certain requirements or trying to fill specific roles.

Here you will be greeted with an incredible opportunity to work with talented people, do valuable work and take your career to great places. If you'd like to work with a company that values and recognizes talent that takes initiative, choose Advanced!



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